



PEAKSTONE

Industrials & Manufacturing Industry M&A and Valuation Insights

February 2022













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Overview

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| | | | |
|---|---|---|---|
| 2008 <i>Year Founded</i> | 500+ <i>Transactions by Peakstone MDs</i> | \$200+ Billion <i>Capital Raised by Peakstone MDs</i> | 25+ Years <i>Average Years of Peakstone MD Experience</i> |
| 40+ <i>Investment Banking Professionals</i> | 18+ <i>Industries Covered</i> | \$10 - \$500 Million <i>Client Revenue Profile</i> | 30+ Countries <i>Global Reach</i> |

Selected Transactions

| | | | | | |
|---|---|---|--|---|--|
|  BIG RED ROOSTER FLOW Marmon Holdings, Inc. <i>A Berkshire Hathaway Company</i> M&A Advisor PEAKSTONE |  Spire MILL POINT CAPITAL M&A Advisor PEAKSTONE |  CORE INDUSTRIAL M&A Advisor PEAKSTONE |  NOVOLEX THE CARLYLE GROUP M&A Advisor PEAKSTONE |  Dahlgren Machine CORE INDUSTRIAL M&A Advisor PEAKSTONE | Buffalo Group  Kinderhook INDUSTRIES M&A Advisor PEAKSTONE |
|  ZURN M&A Advisor PEAKSTONE |  CALco (815) PAL-LETS STRENGTH CAPITAL M&A Advisor PEAKSTONE |  BTM COMPANY FIRST CAPITAL PARTNERS M&A Advisor PEAKSTONE |  SKYLINE Global Partners M&A Advisor PEAKSTONE |  CODE RED SAFETY Hastings M&A Advisor PEAKSTONE |  DESIGN TANKS The Purcell Companies M&A Advisor PEAKSTONE |

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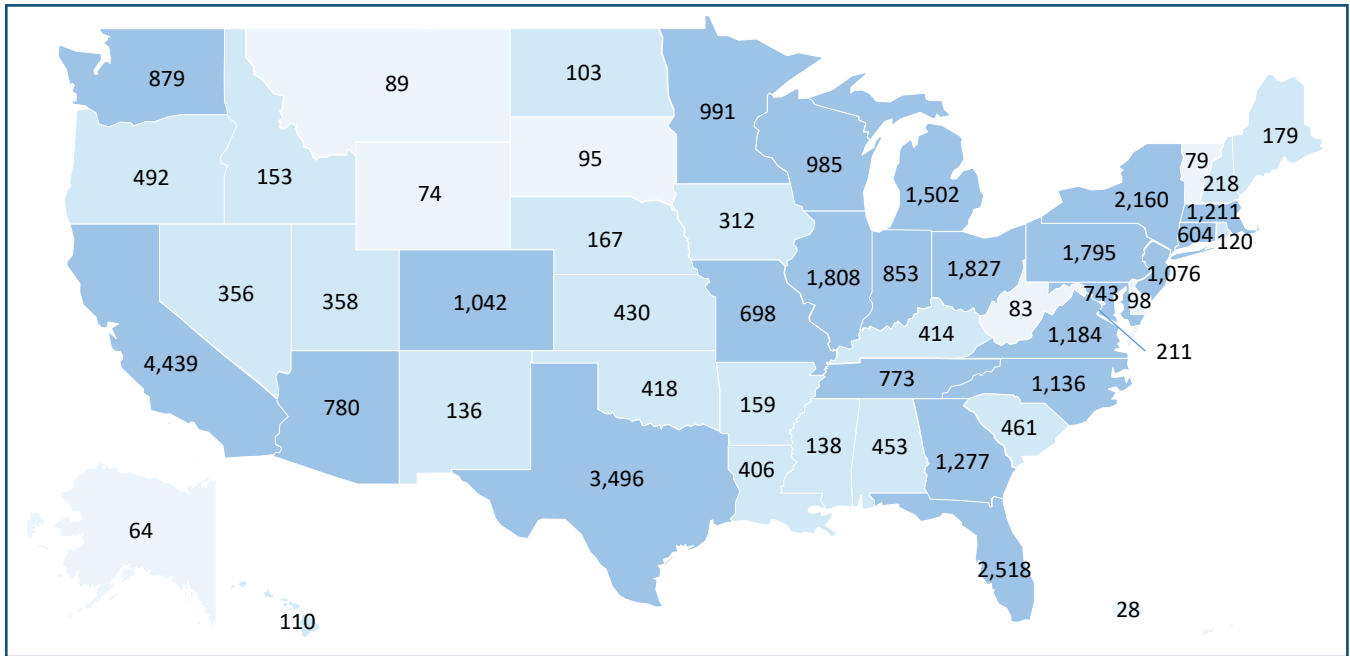


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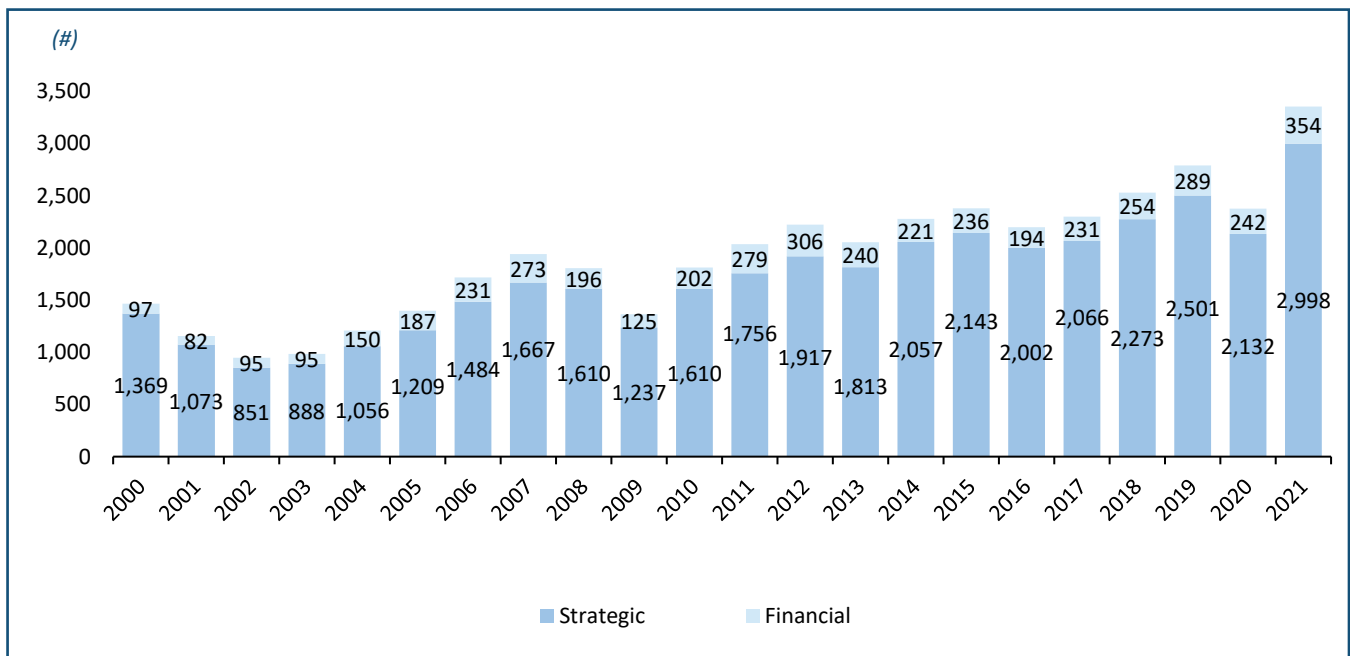
U.S. M&A Activity

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Industrials & Manufacturing M&A Count Across the U.S. (2000 – 2021)



U.S. Industrials & Manufacturing Count (2000 – 2021)

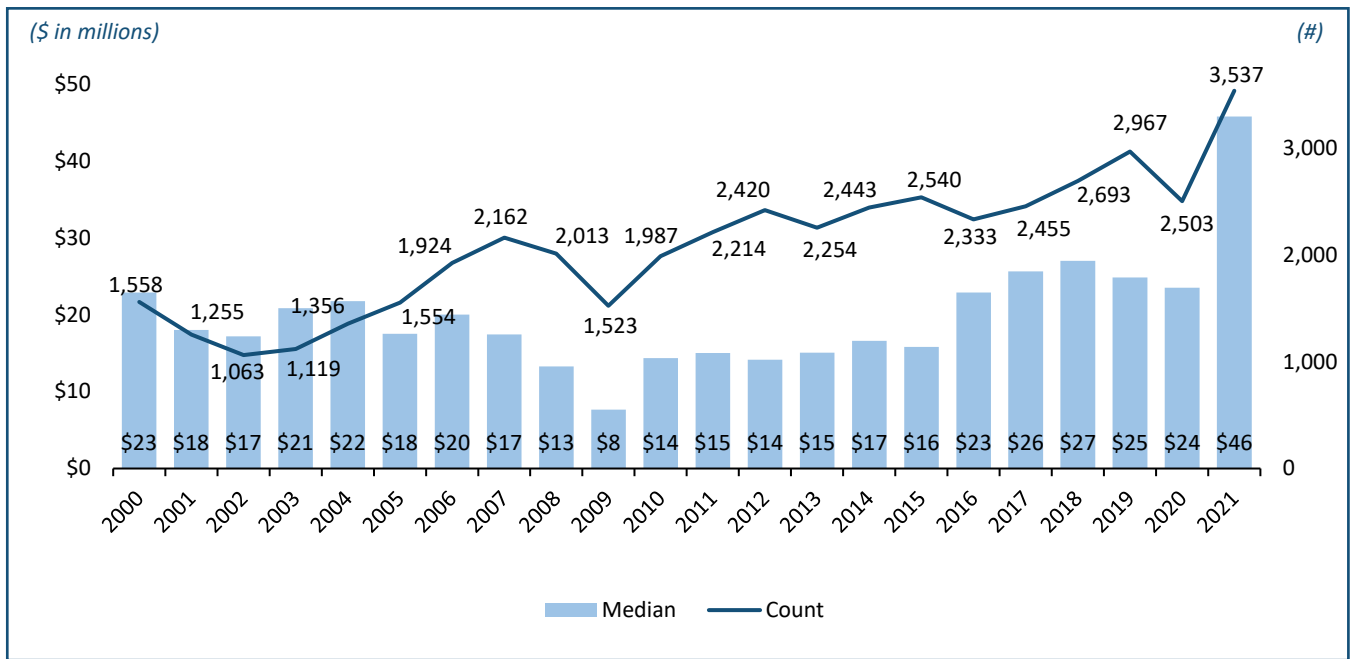


Source: Capital IQ
 Note: As of Dec 31, 2021

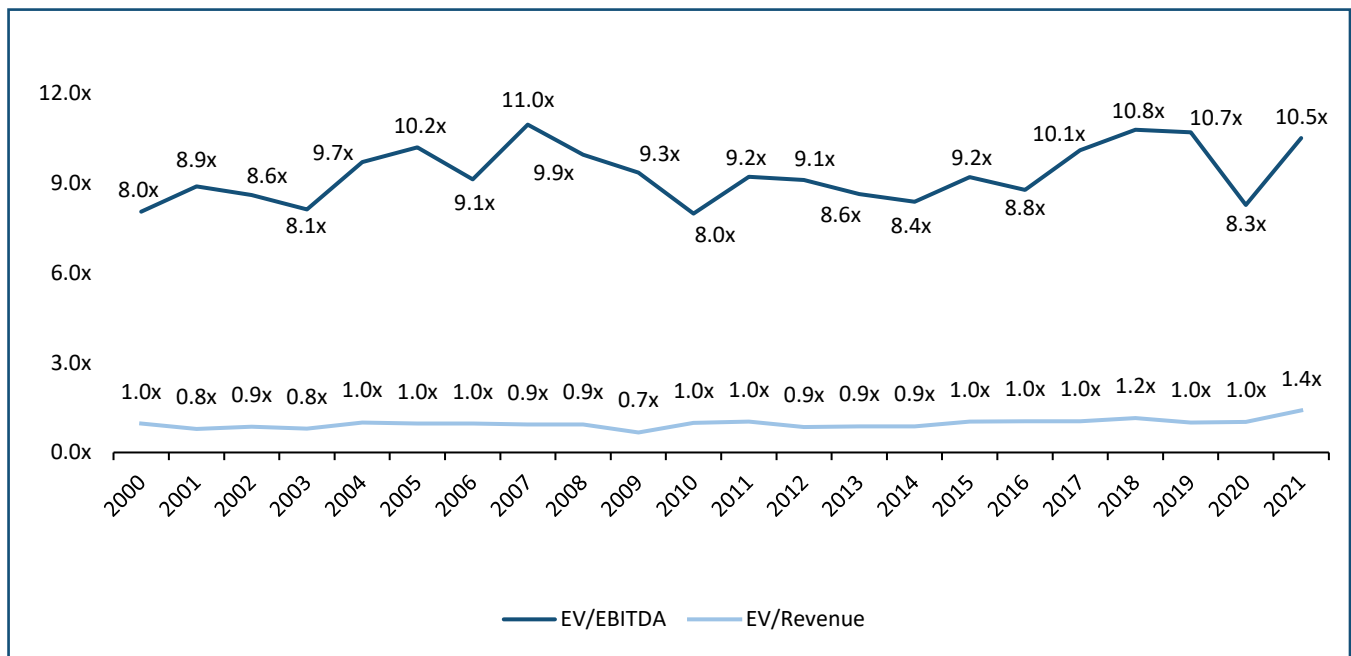
Transaction Analysis

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Median Transaction Value (2000 – 2021)



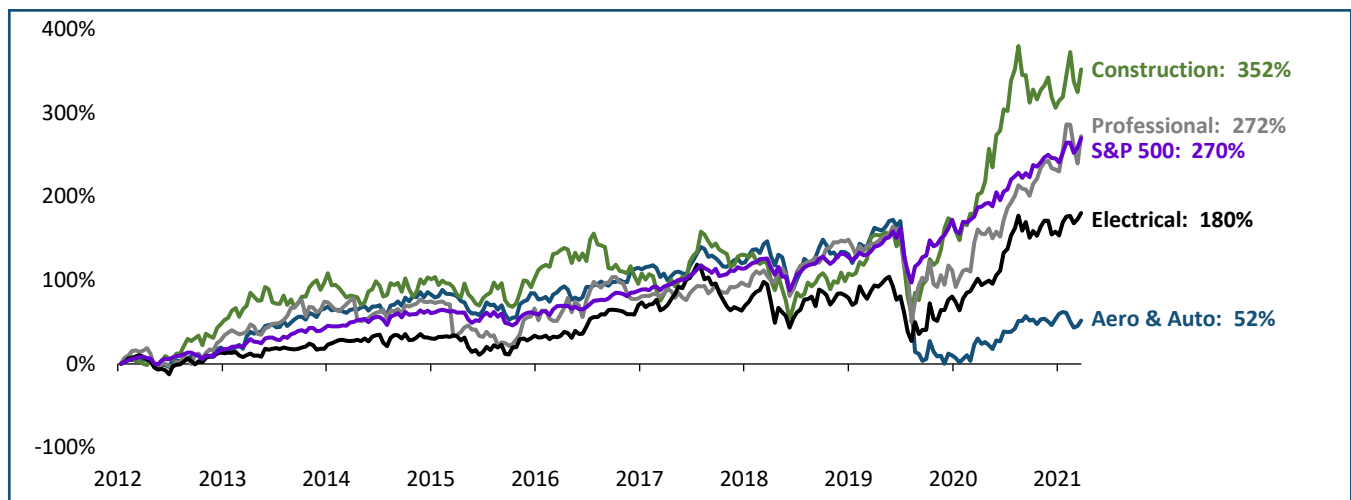
Median EV Multiples (2000 – 2021)



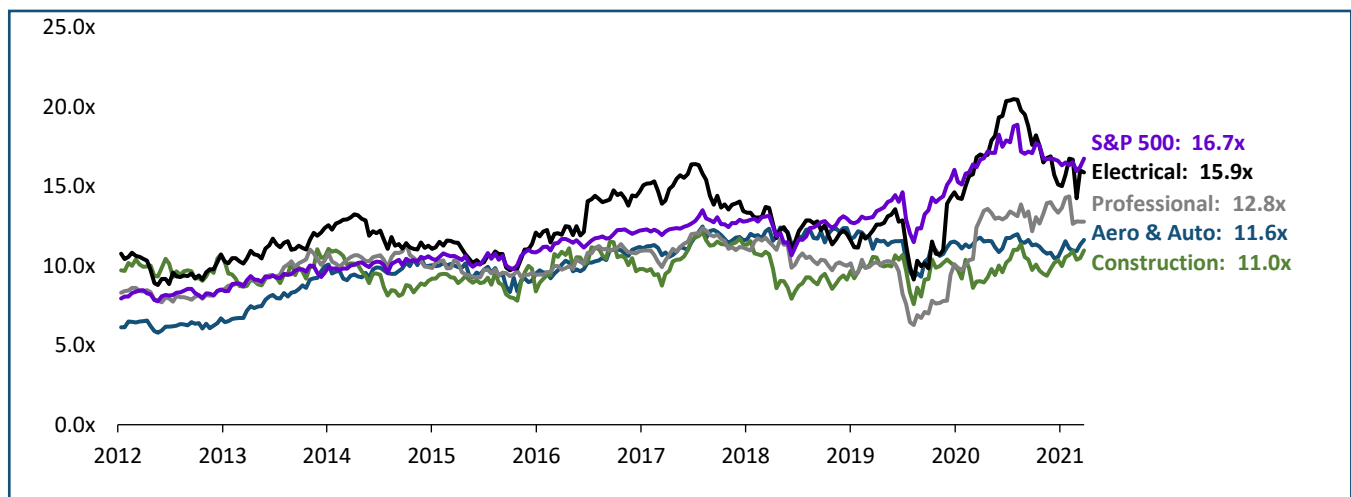
Source: Capital IQ

Note: As of Dec 31, 2021

Relative Stock Performance (2012 – 2021)



EV/EBITDA Trend (2012 – 2021)



Key

- Aerospace & Defense and Auto Components Index (“Aero & Auto”)
- Building Products and Construction & Engg Index (“Construction”)
- Professional Services and Trading & Distribution Index (“Professional”)
- Electrical Equipment and Machinery Index (“Electrical”)
- S&P 500

Peakstone Aerospace & Defense and Auto Components Index: BA, RTX, HON, LMT, GD, NOC, F, GM, GT, BWA, TEN

Peakstone Building Products and Construction & Engg Index: MAS, FBHS, LII, VMC, JELD, UFPI, ACM, J, PWR, FLR, MTZ, EME

Peakstone Professional Services and Trading & Distribution Index: WM, RSG, CTAS, MAN, ARMK, KELY.A, URI, GWW, UNVR, WCC, VRTV

Peakstone Electrical Equipment and Machinery Index: EMR, ROK, AME, HUBB, AYI, GE, CAT, DE, ITW, PCAR, CM, P, SWK

Source: Capital IQ

Note: As of Dec 31, 2021

Selected Transactions

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| Date | Target | Buyer | Deal Size (\$mm) | Target Description | Transaction Comments |
|----------|-----------------------------------|----------------------------------|------------------|--|--|
| Dec-2021 | Lawson Products | TestEquity & GE Supply Logistics | \$581 | Lawson Products operates as an industrial distributor of maintenance and repair supplies | TestEquity & GE Supply Logistics entered into definitive agreement to acquire Lawson Products (NasdaqGS:LAWS) for ~\$580 million in a reverse merger transaction on December 29, 2021. |
| Dec-2021 | Malarkey Roofing Products Co. | Holcim Group Services | \$1,350 | Malarkey Roofing Products Co. manufactures and supplies roofing products for residential and commercial sectors | Holcim Group Services Limited signed an agreement to acquire Malarkey Roofing Products Co. from Malarkey family in a transaction valued at \$1.4 billion on December 23, 2021. |
| Dec-2021 | Henkels & McCoy Group | MasTec | \$593 | Henkels & McCoy Group operates as an infrastructure engineering and construction company | MasTec (NYSE:MTZ) entered into a definitive agreement to acquire Henkels & McCoy Group for ~\$590 million on December 20, 2021. The total transaction consideration will be \$600 million, with ~\$420 million in cash plus ~2 million shares of MasTec common stock, subject to customary purchase price adjustments. |
| Dec-2021 | Fluence Bioengineering | Signify | \$272 | Fluence Bioengineering designs and develops LED-based lighting systems to provide photosynthetically active radiation (PAR) ideal for commercial cultivation | Signify (ENXTAM:LIGHT) entered into an agreement to acquire Fluence Bioengineering for ~\$270 million on December 20, 2021. |
| Dec-2021 | Magnetic Seal | Ducommun LaBarge Technologies | \$70 | Magnetic Seal design, prototype, value engineer, and manufactures aerospace quality seal solutions | Ducommun LaBarge Technologies entered into an agreement to acquire Magnetic Seal Corp. for \$69.5 million on December 15, 2021. |
| Dec-2021 | Acme Cryogenics | Dover Corporation | \$295 | Acme Cryogenics designs and manufactures gas distribution and control, cryogenic, and medical gas systems | Dover Corporation (NYSE:DOV) acquired Acme Cryogenics for ~\$300 million on December 16, 2021. |
| Dec-2021 | Engineered Controls International | OPW Fueling Components | \$631 | Engineered Controls International develops, manufactures, and supplies specialty valves and control products for industrial and alternate fuel market | OPW Fueling Components entered into a definitive agreement to acquire Engineered Controls International for \$630 million on December 16, 2021. |
| Dec-2021 | Kaman Distribution Group | Motion Industries | \$1,300 | Kaman Distribution Group distributes and supplies industrial parts and automation equipment | Motion Industries entered into a definitive agreement to acquire Kaman Distribution Group from Littlejohn & Co. for \$1.3 billion on December 15, 2021. |
| Dec-2021 | Earthly Labs | Chart Industries | \$62 | Earthly Labs develops carbon capture technology to capture carbon dioxide waste | Chart Industries (NYSE:GTLs) acquired an additional 85% stake in Earthly Labs on December 14, 2021. |
| Dec-2021 | Sewickley Capital | Piovan | \$147 | Sewickley Capital provides plastics ancillary manufacturing services and manufactures granulators for recycling plastic material | Piovan (BIT:PVN) signed an agreement to acquire Sewickley Capital for ~\$150 million on December 13, 2021. |