



PEAKSTONE



Automotive Industry M&A and Valuation Insights

June 2022













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Overview

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2008 <i>Year Founded</i>	500+ <i>Transactions by Peakstone MDs</i>	\$200+ Billion <i>Capital Raised by Peakstone MDs</i>	25+ Years <i>Average Years of Peakstone MD Experience</i>
40+ <i>Investment Banking Professionals</i>	18+ <i>Industries Covered</i>	\$10 - \$500 Million <i>Client Revenue Profile</i>	30+ Countries <i>Global Reach</i>

Selected Transactions

 <p>Majority M&A Advisor PEAKSTONE</p>	 <p>M&A Advisor PEAKSTONE</p>	 <p>M&A Advisor PEAKSTONE</p>	 <p>M&A Advisor PEAKSTONE</p>	 <p>Minority M&A Advisor PEAKSTONE</p>	 <p>M&A Advisor PEAKSTONE</p>
 <p>M&A Advisor PEAKSTONE</p>	 <p>M&A Advisor PEAKSTONE</p>	 <p>M&A Advisor PEAKSTONE</p>	 <p>M&A Advisor PEAKSTONE</p>	 <p>M&A Advisor PEAKSTONE</p>	 <p>M&A Advisor PEAKSTONE</p>

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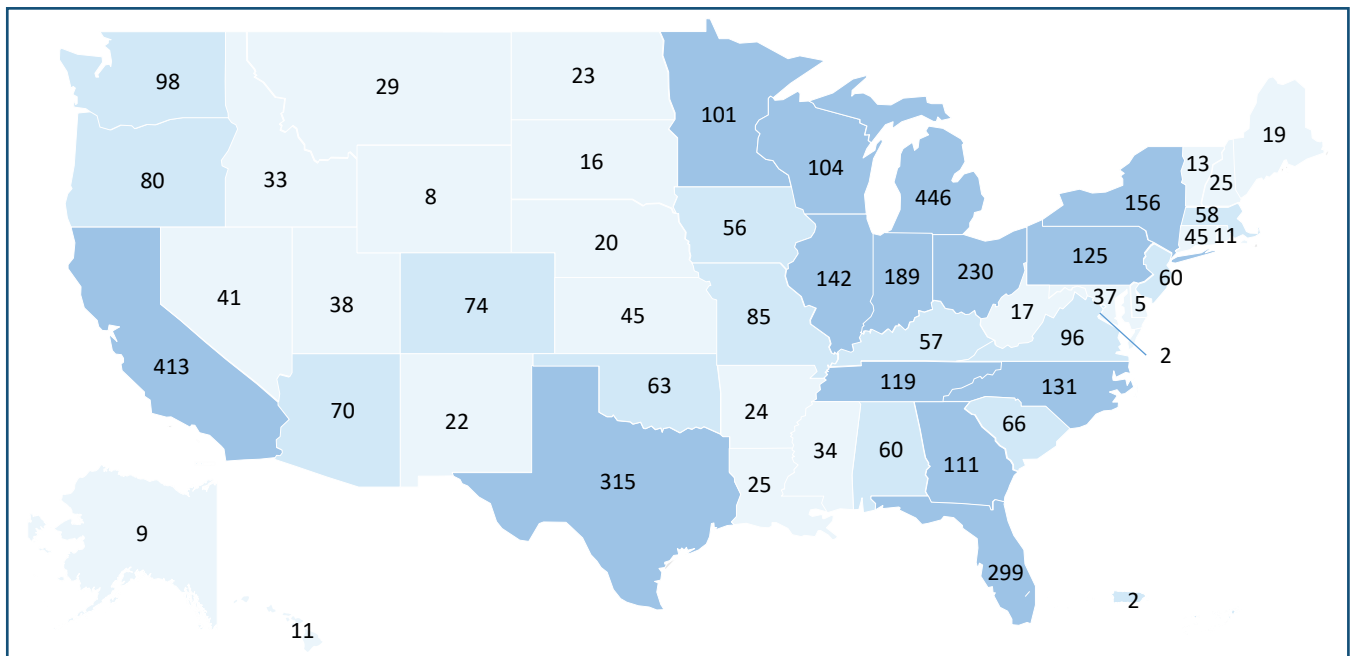


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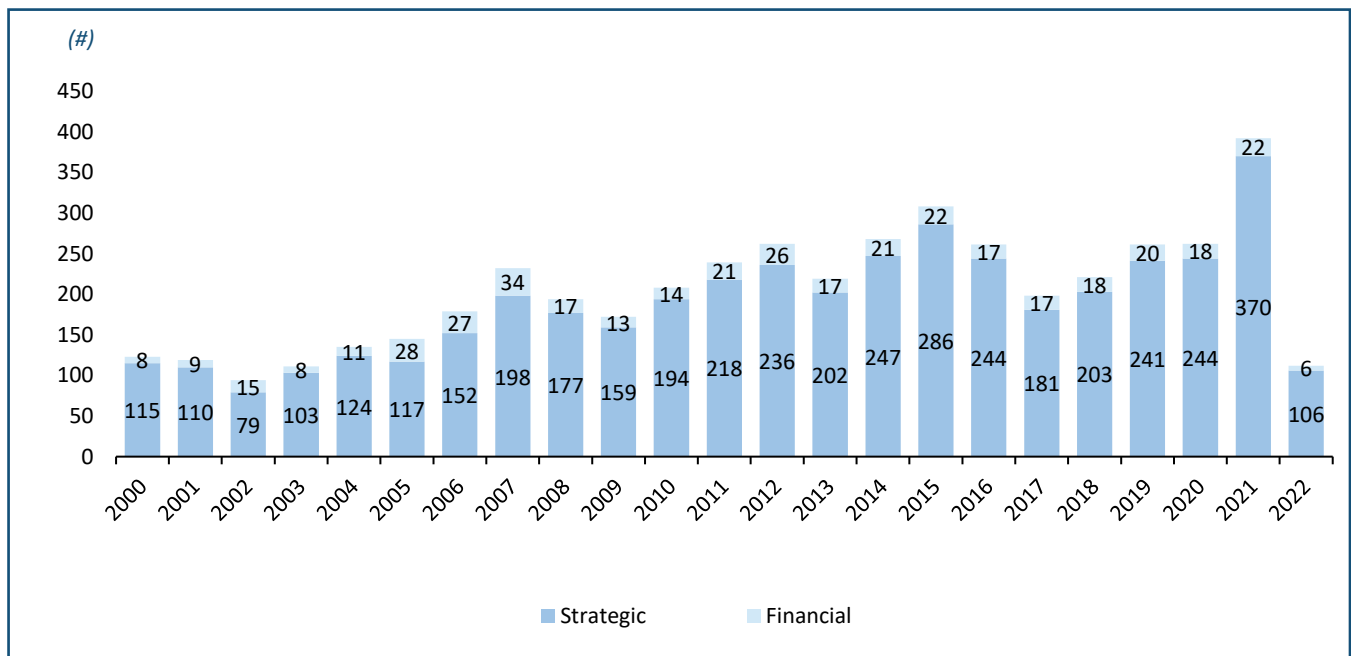
U.S. M&A Activity

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Automotive M&A Count Across the U.S. (2000 – Mar'2022)



U.S. Automotive M&A Count (2000 – Mar'2022)

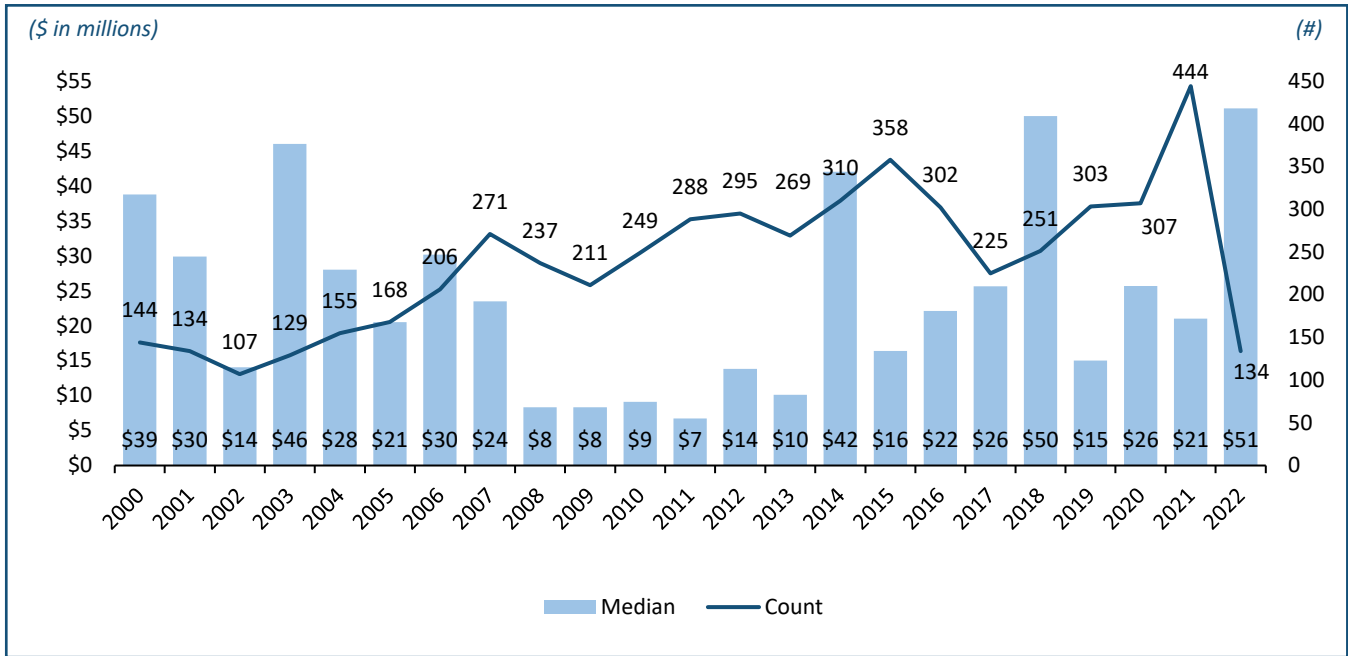


Source: Capital IQ
 Note: As of Mar 31, 2022

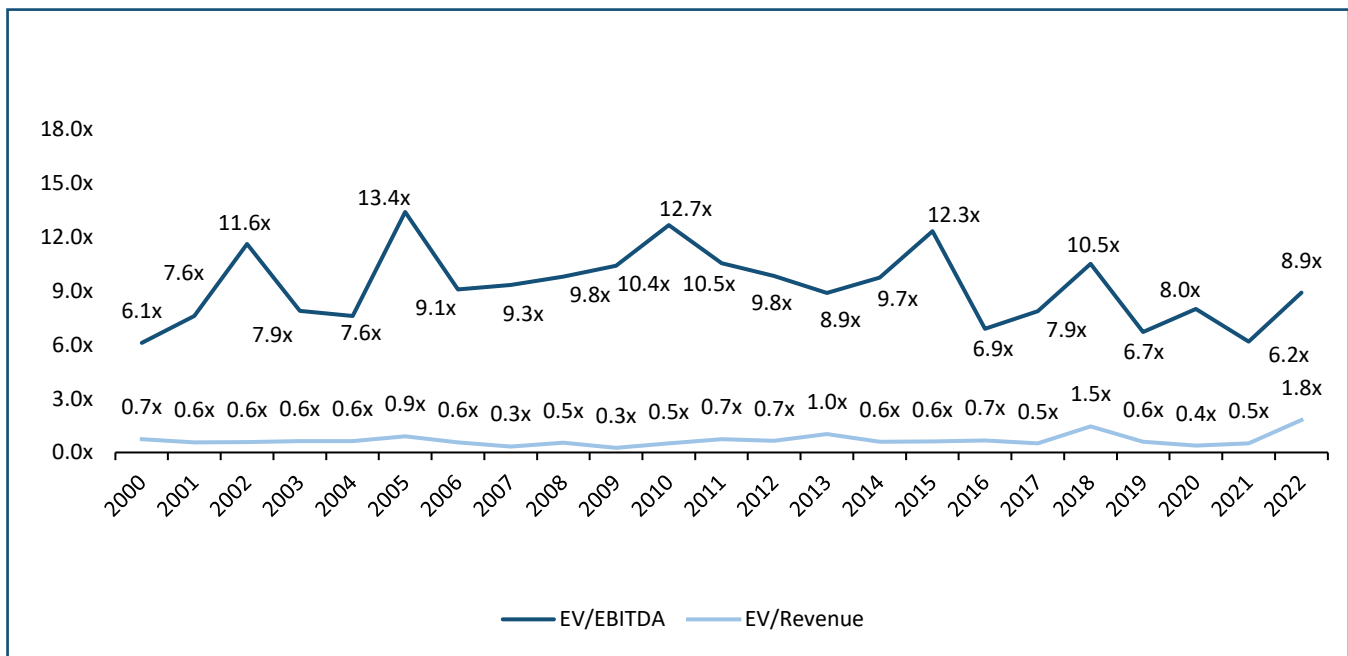
Transaction Analysis

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Median Transaction Value (2000 – Mar'2022)



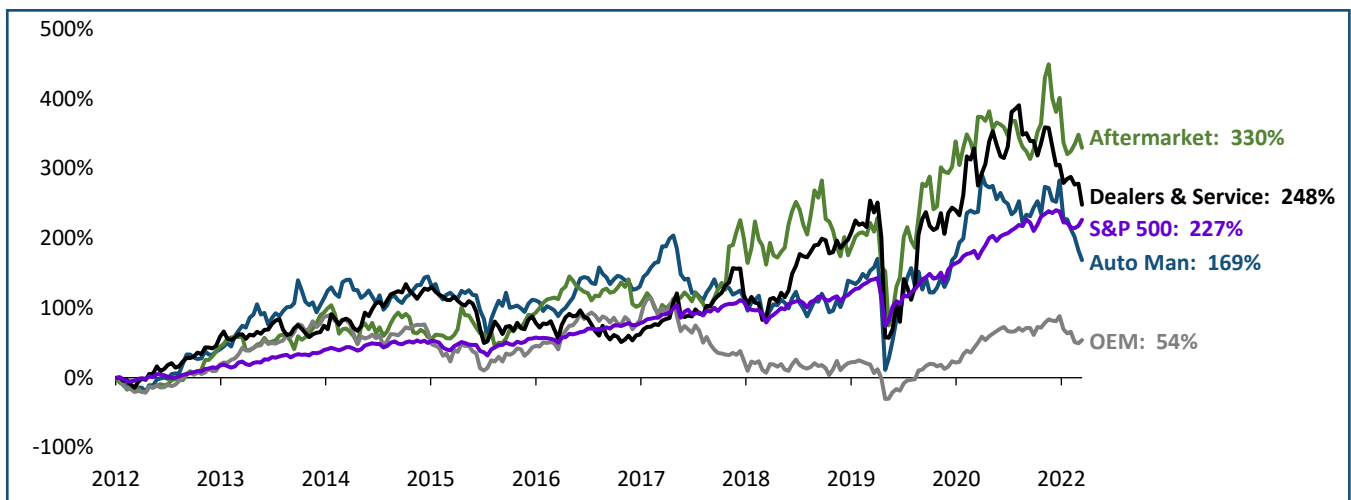
Median EV Multiples (2000 – Mar'2022)



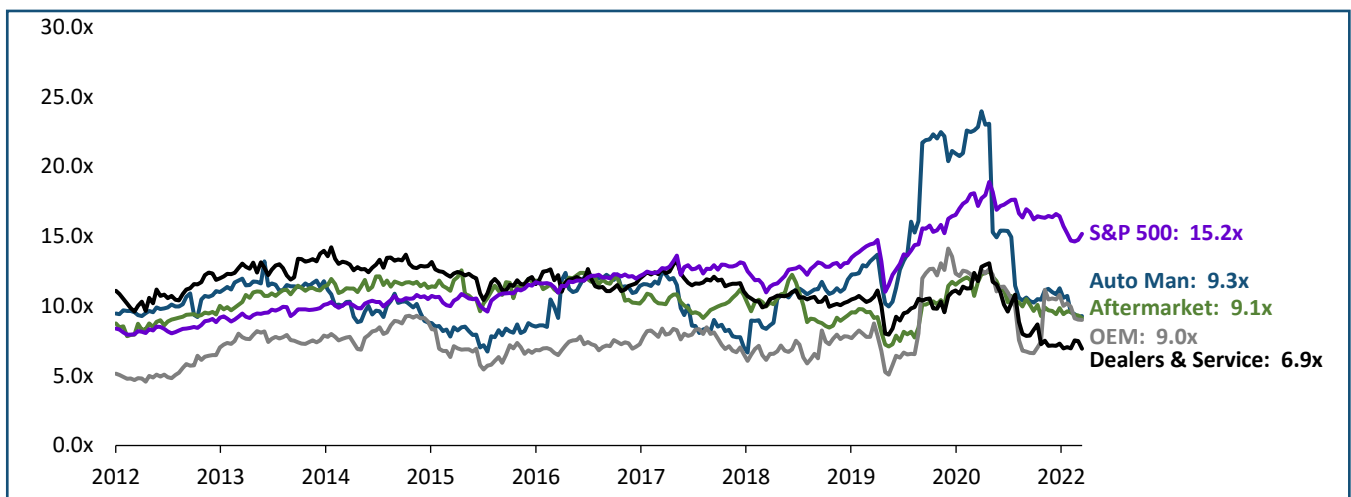
Source: Capital IQ

Note: 2009, 2011, and 2020 EV/EBITDA is shown as average of the preceding and following years due to the presence of outliers
As of Mar 31, 2022

Relative Stock Performance (2012 – Mar'2022)



EV/EBITDA Trend (2012 – Mar'2022)



Key

— Automotive Manufacturers Index ("Auto Man")	— Dealers and Service Providers Index ("Dealers & Service")
— Aftermarket Suppliers, Retailers & Distributors Index ("Aftermarket")	— S&P 500
— OEM Suppliers Index ("OEM")	

Peakstone Automotive Manufacturers Index: TSLA, F, HOG, THO, WGO, GM
Peakstone Aftermarket Suppliers Index: GT, SNA, ALSN, FOXF, DORM, MTOR, ORLY, AZO, GPC, AAP, LKQ, PRYS, SMP
Peakstone Domestic OEM Suppliers Index: DHR, JCI, APTV, BWA, TEN, GNTX, VC, THRM, CPS, ALV, AXL, ADNT, DAN, VNE, LEA
Peakstone Dealers and Service Providers Index: KMX, PAG, AN, LAD, KAR, GPI, SAH, ABG, MNRO, CRMT

Source: Capital IQ

Note: As of Mar 31, 2022

Selected Transactions

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Date	Target	Buyer	Deal Size (\$mm)	Target Description	Transaction Comments
Mar-2022	GM Cruise Holdings	General Motors Company	\$2,100	GM Cruise Holdings manufactures and commercializes autonomous vehicles for deployment in ride-sharing environments	General Motors Company entered into an agreement to acquire GM Cruise Holdings for \$2.1 billion on March 17, 2022.
Mar-2022	Canoo	Bank J. Safra Sarasin	\$69	Canoo, a mobility technology company, designs and manufactures electric vehicles	Bank J. Safra Sarasin AG acquired 4.4% stake in Canoo from DD Global Holdings Limited for \$68.6 million on March 15, 2022.
Feb-2022	Tenneco	Apollo Global Management	\$7,567	Tenneco designs, manufactures, and sells clean air, and powertrain products and systems	Apollo Global Management entered into an agreement to acquire Tenneco for \$1.8 billion on February 22, 2022. Tenneco shareholder will receive \$20 for each share held.
Feb-2022	Holley	Wasatch Advisors	\$34	Holley designs, manufactures, and markets automotive aftermarket products	Wasatch Advisors entered into a share purchase agreement to acquire an additional 2.54% minority stake in Holley for \$33.6 million on December 15, 2021.
Feb-2022	Jacobs Vehicle Systems	Cummins	\$325	Jacobs Vehicle Systems designs, develops, and manufactures commercial vehicle retarding systems and valve actuation technologies	Cummins signed an agreement to acquire Jacobs Vehicle Systems from Altra Industrial Motion Corp. for approximately \$330 million on February 8, 2022.
Feb-2022	BorgWarner Romeo Power	Romeo Power	\$29	BorgWarner Romeo Power designs, develops, manufactures, and sells battery packs and modules	Romeo Power acquired remaining 60% stake in BorgWarner Romeo Power LLC from BorgWarner for \$28.6 million on February 4, 2022.
Jan-2022	The Intimidator Group	The Toro Company	\$401	The Intimidator Group designs and manufactures zero-turn mowers	The Toro Company acquired Intimidator Group from Robert and Becky Foster for \$400 million on January 13, 2022.
Jan-2022	Stivers Ford of Birmingham	LPOTP	\$21	Stivers Ford of Birmingham operates as a new and used car dealer	LPOTP acquired Stivers Ford of Birmingham from Asland Investment for \$21.2 million on December 15, 2021.
Jan-2022	Manufacturing Facility and Business	Atar Capital	\$72	Manufacturing Facility and Business comprises solenoid, transmission control module, and stop/start accumulator system manufacturing business	Atar Capital acquired Manufacturing Facility and Business for \$72 million on December 31, 2021. The consideration consisted of \$42 million in cash and notes and up to \$30 million in potential earn out payments.
Jan-2022	BP gas station and car wash	RJ Petroleum Properties	\$14	BP gas station and car wash comprises a 6,003-square-foot service station	RJ Petroleum Properties acquired BP gas station and car wash in Boca Raton from A.M.K. Petroleum Enterprises for \$13.6 million on January 5, 2022.

Note: Selected transactions have transaction value greater than \$10 million